

Flutterby Gourmet Popcorn LLC

Wholesale Price List - Large & Small Bags

Our Top 13 Flavors! Now you can Sell them in your Store!

Descriptions:

Classic Flavors: retail for \$6.95 - \$8.95, depending on your demographics

Cheesy Cheddar - Very Cheesy! We use over 3 cups of real cheddar cheese....no powder

Buttery Caramel - Delicious crunchy Caramel made with real butter!

Chi-Town Combo - Our Cheese and Caramel mixed in same bag

Bacon Cheese - a Smoky Bacon flavoring...very popular

Garlic Parmesan - White cheddar infused with Garlic Parm flavoring.

White Cheddar - White Cheddar is zippy and a great alternative to the Cheddar Cheese

Cheesy Jalapeno - Not too much heat but Alot of flavor.....very popular

Premium Flavors: retail for \$7.95 - \$9.95

Cyclone - Our #1 seller! Our Caramel is covered in our delicious Cheese!

Caramel w Pecans

Caramel w Peanuts

Shelf Life:

Cheeses are best up to 8 weeks;

Caramels are best up to 2.5-3 months

Chocolates are best up to 2.5-3 months

Each bag will have a Best By Date stamped on it

Premium Plus Flavors: retail for \$8.25 - \$10.25

Oreo - One of our most popular creations....real Oreo Cookies, white chocolate, chocolate.....deliciousness!

Birthday Cake - Very popular! Birthday Cake flavored popcorn covered in white chocolate and sprinkles.

P.B. Roos - We take real Reeses Peanut Butter Cups and mix in butterscotch chips and chocolate. This is a Flutterby exclusive and for every bag sold, Flutterby will donate 10% to the American Heart Association. (please see the story on next page)

Wholesale Pricing: All popcorn must be ordered in cases of 12. You may mix flavors within their pricing tier. For instance, you can order 6 cheese and 6 caramel in one case because they are both in the Classic Flavor Tier but you cannot order 6 cheese and 6 of the more expensive P.B. Roos in the same case. Also, all 12 in a case must be of one size, either Small or Large bags.

Large Bags

Classic Flavors

\$4.75 ea x 12 = \$57.00 per case of 12

Premium Flavors

\$5.25 ea x 12 = \$63.00 per case of 12

Premium Plus Flavors

\$5.75 ea x 12 = 69.00 per case of 12

Small Bags

Classic Flavors

\$3.75 ea x 12 = \$45.00 per case of 12

Premium Flavors

\$4.25 ea x 12 = \$51.00 per case of 12

Premium Plus Flavors

\$4.75 ea x 12 =57.00 per case of 12

Please note: We will be adding more flavors over the next year. Please call the store to place your order at 815-710-5070 or email Becki at flutterbypopcorn@sbcglobal.net with the subject NEW WHOLESALE ORDER. All stores who wish to sell our product MUST first complete our Wholesale Agreement. Please read through the Agreement, provide all info, sign and send in to:

Flutterby Gourmet Popcorn LLC 621 Liberty St. Morris, IL 60450
or email us a PDF at flutterbypopcorn@sbcglobal.net

A TRIBUTE TO A VERY SPECIAL LADY AND EMPLOYEE!

With every bag we sell Wholesale of P.B. Roos, Flutterby Gourmet Popcorn LLC will donate 10% to the American Heart Association in honor of the woman who created this wonderful flavor, Carol Munson of Utica, IL. Carol was one of our first employees in Utica and she loved to cook and create new flavors. She came up with the wonderful blend of Reeses Peanut Butter Cups and Butterscotch Chips, modeling it after her scotch-a-roo cookies she baked. It soon became a hit with our customers.

Sadly, Carol passed away suddenly in December of 2008 from an undiagnosed heart ailment. She has been missed by us at Flutterby and of course by her family. In honor of Carol, we decided to donate 10% of all Wholesale bags of P.B. Roos to the American Heart Association. It is but a small tribute to Carol Munson, a very dedicated and loved employee, a friend and the creator of one of Flutterby's most popular flavors.

We at Flutterby appreciate the stores who offer our product and especially the special flavor created by Carol! Thank you!

Becki & John Kabelis



Flutterby Gourmet Popcorn LLC Wholesale Policies

Minimum Orders: All wholesale orders have a minimum order of \$100.00 before shipping. No exceptions. All Illinois businesses must provide us with your IL State Tax ID # or you will be charged sales tax.

Payments: All orders must be paid in full at time of order. We are a small, family run shop and because of this we cannot extend credit at this time. All orders will NOT ship until payment has been received and if paid by a check, that it has cleared from your bank. Payment must be made via Visa/Mastercard, Discover, AMEX, Paypal, Money Orders, Cashier's Checks, Business Checks or Cash (if picking up order).

Delivery: We will deliver orders within a 35 mile radius of our manufacturing store in Morris, IL. All others we will ship via UPS and shipping charges will be added to invoice. We charge \$5.00-\$10.00 for delivery, depending on mileage. This will be added to invoice. Our usual delivery days are Thursday and Friday.

Returns: If our product is defective in any way (ie: not sealed properly or crushed) we will gladly replace it. However; if you receive it damaged due to the shipping company, please keep the box and packing and call us immediately so that we can file a claim. IMPORTANT: Please check all orders upon delivery and call us at 815-710-5070 with any damages within 24 hours. If 24 hours have passed we are unable to replace any product that is damaged, no matter who's at fault.

Freshness: Our product does have a BEST BY date stamped on it. We ask that you sell the product just until this date and then please remove it or clearance it out in another area. Please do not sell any outdated product at full retail price. We appreciate your cooperation in this as we strive to give all customers the best and freshest popcorn around. The shelf life or Best by date on all cheese flavors is 8 weeks, caramels and chocolates are 3 months. Our product will still taste good after these dates but we want them to be optimum freshness for your buyers.

Turn-Around time: We will only make your product once you have ordered. Depending on the quantity and how many flavors you have ordered will determine on how quickly we can deliver. We strive to complete all orders within 3-7 business days. During exceptionally busy times, holidays etc., it may take longer than a week to finish your wholesale order. Therefore; when you place your order, please keep in mind we handmake all flavors in small batches and it is a time consuming process. We take care to make sure all of our product reaches you in the freshest and best manner possible. Please plan ahead if you need your popcorn for an event or certain date and order early.

Rush Orders: If you need a rush on your order please inform us when you place your order. We will do our best to move your order to the head of the line. There will be a \$5 extra charge for all rush orders **per case**.

Cancellation: If an order is cancelled prior to it's completion (before it is shipped), the buyer will incur a cancellation fee of 25%. Be aware that our popcorn is freshly made to order and a lot of time goes into the production. The cancellation fee covers our production prior to your canceled order.

Private Labeling: If you are interested in private labeling our product please call Becki at 815-710-5070 to discuss.

Ingredients/Allergens: Flutterby Gourmet Popcorn LLC only uses the finest ingredients to create our product. We take care to make sure all of our equipment is cleaned thoroughly to prevent cross contamination of allergens. However; we do make our product in a facility that does contain tree nuts and peanuts. Our bags contain an allergy warning on the front. We recommend you suggest persons with allergies to purchase the cheese flavors as the Caramel is made in the same equipment that also cooks nuts and therefore comes into more contact with allergens. All of our Wholesale product will contain an ingredient label. Allergens will also be listed on these. Nutrition labels are not required for the smaller whole-sale business but will be something we plan to add in years to come.

We reserve the right to refuse any wholesale order for any reason. These terms are subject to change and you will be notified.

**WHOLESALE AGREEMENT
COMPANY INFORMATION**

Please fill this out and return to Flutterby Gourmet Popcorn

Resale Permit Number :

Please note: If in Illinois, we will need a photo copy of your business license

Company Name:

Owner's Name:

Billing Address:

Shipping Address:

Store Address (if different):

Phone Number:

Other Phone Numbers:

Fax Number:

Email Address:

URL:

Store Type: Online: _____ Brick & Mortar: _____ Online & Brick & Mortar: _____

I hereby understand and agree to abide by all the policies set forth by this agreement.

Print Name

Signature

Date

Office Use Only-